2020 IEEE Standards Association (IEEE SA) Ethernet & IP @ Automotive Technology Day

Exhibitor & Supporter Prospectus

15-16 September 2020

BMW Research and Innovation Center (FIZ)

Munich, Germany

Updated 11 March 2020
Dear Prospective Exhibitors and Supporters,

The 2020 IEEE SA Ethernet & IP @ Automotive Technology Day (EIP@ATD) conference and vendor exhibit will be held at the BMW Research and Innovation Center (FIZ), in Munich, Germany, on September 15th & 16th 2020. EIP@ATD is the number one venue for OEMs, suppliers, semiconductor vendors and tool providers of automotive Ethernet technology to present, exhibit and learn the latest on Ethernet in the automotive environment. This year’s host is BMW.

Now in its 10th year, EIP@ATD returns to where it originated in Munich. EIP@ATD is a regular fixture within the calendar of engineers, scientists, educators and the media. It provides an ideal platform to meet key implementers, share groundbreaking ideas along with strategies and applications related to Automotive Ethernet Systems.

The Program Committee will select presentations that will provide insights for novices new to the industry as well as experienced visitors interested in the latest updates for automotive Ethernet E/E architectures. The topics will include but not be limited to:

- Current automotive use-cases and future perspectives
- Ethernet’s role to facilitate cloud connectivity
- Ethernet network design and specification
- Ethernet requirements for automated driving applications
- Safety, security and reliability of Ethernet communications
- Markets and strategies
- Tools and tests methods
- Present and future physical layer and protocol solutions

Please refer to this prospectus for details on exhibit and supporting opportunities. If you are interested, please contact us at eipatd-requests@ieee.org. Visit the conference website for the latest information at www.ethernettechnologyday.com.

Please note that this year’s event will be held at a BMW conference facility, rather than a hotel/event center. There will be some differences in the exhibit area based on compliance with BMW facility policies and these are noted in the prospectus.

Exhibitor participation is important for the success and relevance of our conference. We look forward to welcoming you at the 2020 IEEE SA Ethernet & IP @ Automotive Technology Day.

Sincerely,

Kirsten Matheus, 2020 IEEE SA EIP@ATD Chair
BMW
SUPPORTER OPPORTUNITIES

Purchase Supporter Packages at http://standards.ieee.org/events/automotive/exhibitor_supporter.html
For inquiries please contact us at eipatd-requests@ieee.org

Conference Tote Bag Supporter - $3500 USD (Quantity 1)
- Get the most visible presence at the conference on a customized conference bag given to each attendee, exhibitor, speaker and press representative.
- 1 complimentary registration to the full conference
- Conference bag exterior will include the corporate logo of the supporter, IEEE SA logo, conference title, date, and location.

Networking Event Supporter – $5000 USD (Quantity 1)
- The networking event on day 1 is the favorite place to unwind and network after a long day of presentations.
- 1 complimentary registration to the full conference
- Signs with your logo posted at the buffet stations alerting conference participants to your generous support for dinner.

Lunch Supporter - $3000 USD (Quantity 2 – One each day)
- 1 complimentary registration to the full conference
- Signs with your logo posted at the buffet stations alerting conference participants to your generous support for lunch.

Morning/Afternoon Break Supporter - $1500 USD (Quantity 4 – One at each break)
- Each day will include a morning and an afternoon coffee break with beverages and snacks
- Signs with your logo posted at the buffet stations alerting conference participants to your generous support.

Please contact us at eipatd-requests@ieee.org to discuss your supporter ideas!
## EXHIBITOR OPPORTUNITIES

*Purchase Exhibitor Packages at* [http://standards.ieee.org/events/automotive/exhibitor_supporter.html]

*For inquiries please contact us at eipatd-requests@ieee.org*

### Benefit

<table>
<thead>
<tr>
<th>Benefit</th>
<th>Platinum</th>
<th>Gold</th>
<th>Silver</th>
<th>Bronze</th>
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</thead>
<tbody>
<tr>
<td><strong>Early-bird Price (before 15 June 2020)</strong> →</td>
<td>$16,000 USD</td>
<td>$10,000 USD</td>
<td>$6,000 USD</td>
<td>$3,500 USD</td>
</tr>
<tr>
<td><strong>Booth Sharing Fee</strong> (Only 2 companies may share a single booth)</td>
<td>No sharing</td>
<td>$2,000 USD</td>
<td>$1,200 USD</td>
<td>No sharing</td>
</tr>
<tr>
<td><strong>Exhibition Booth (3m W x 2m D), booth location on first-come first-serve base</strong></td>
<td>2 booths</td>
<td>1 booth</td>
<td>1 booth</td>
<td>1 booth</td>
</tr>
<tr>
<td><strong>Complimentary exhibition space registrations</strong> (Registration includes access only to the exhibit hall and meals, <strong>NOT</strong> to the presentation room)</td>
<td>Four (4)</td>
<td>Three (3)</td>
<td>Two (2)</td>
<td>One (1)</td>
</tr>
<tr>
<td><strong>Complimentary full conference registrations</strong> (Registration includes full access to the exhibit hall, meals, and to the presentation room)</td>
<td>Two (2)</td>
<td>One (1)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>50% discounted exhibition space registration</strong> (registration includes access only to the exhibit hall and meals, <strong>NOT</strong> to the presentation room)</td>
<td>Four (4)</td>
<td>Two (2)</td>
<td>One (1)</td>
<td>One (1)</td>
</tr>
<tr>
<td><strong>25% discounted full conference registrations ($720 USD), upon availability</strong></td>
<td>Six (6)</td>
<td>Three (3)</td>
<td>Two (2)</td>
<td>One (1)</td>
</tr>
<tr>
<td><strong>Attendee list</strong>: Includes attendees’ name, company, and email address for attendees who opt-in to share their contact information with exhibitors.</td>
<td>yes</td>
<td>yes</td>
<td></td>
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<tr>
<td><strong>Meeting room</strong> (Rooms are limited. Rooms assigned in order of purchase, restricted availability, accessible from 6:00am on conference days)</td>
<td>Room for up to 2 days, per day: $1,000 USD</td>
<td>Room for 1 day: $1,000 USD</td>
<td></td>
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<tr>
<td><strong>1 insert in the conference bag given to all attendees</strong></td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td></td>
</tr>
<tr>
<td><strong>Ad inside the conference program book</strong> <strong>Ad placed on the back of the program book for the first Platinum Exhibitor</strong> **</td>
<td><strong>Full page color ad</strong></td>
<td>Full page black and white ad</td>
<td>½ page black and white ad</td>
<td></td>
</tr>
<tr>
<td><strong>Exhibitor’s logo on the cover of the printed conference program book</strong></td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td></td>
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<tr>
<td><strong>Exhibitor’s logo with a link to Exhibitor’s website on the conference website</strong></td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
</tr>
<tr>
<td><strong>Exhibitor’s logo displayed on the conference opening slide and on holding slides during breaks</strong></td>
<td>Logo displayed on opening slides and holding slides</td>
<td>Logo displayed on opening slides</td>
<td>Logo displayed on opening slides</td>
<td></td>
</tr>
<tr>
<td><strong>Exhibitor’s logo and description (up to N words) in the conference program book</strong></td>
<td>500 words</td>
<td>300 words</td>
<td>200 words</td>
<td>150 words</td>
</tr>
<tr>
<td><strong>IEEE Tweets announcing the exhibitor’s support of the conference.</strong></td>
<td>2 Tweets with exhibitor’s logo</td>
<td>2 Tweets, no logo</td>
<td>1 Tweet, no logo</td>
<td></td>
</tr>
<tr>
<td><strong>Opportunity to write a guest blog post on the IEEE SA blog site.</strong> Posts must be relevant to the conference (e.g., what the exhibitor will demo or present at EIP@ATD.) Content to be approved by IEEE.</td>
<td>500 words plus 2 images</td>
<td>300 words plus 1 image</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Exhibitor named as a supporter of the conference in IEEE SA post-conference social media promotion</strong></td>
<td>yes</td>
<td>yes</td>
<td>yes</td>
<td></td>
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</tbody>
</table>
EXHIBIT INFORMATION

Purchase Exhibitor Packages at http://standards.ieee.org/events/automotive/exhibitor_supporter.html
For inquiries please contact us at eipatd-requests@ieee.org

Each 3m W x 2m D booth includes:
- 2,50m high back wall & 2,50m high side wall (1m into the booth)
- 1 booth ID sign
- 1 - 6ft x 30 inch draped table (in pre-determined color)
- 2 chairs and 1 wastebasket
- Electricity – 10A @230V
- Wireless LAN
- 24-hour security in the exhibit hall from move-in through tear-down

**Exhibit Schedule:**

**Monday, 14 September**
15:00 – 19:00 Exhibitor Setup

**Tuesday, 15 September**
8:00 – 19:00 Exhibit Hall Hours
Half Hour AM Coffee Break
1.5 Hour Lunch
Half Hour PM Coffee Break
19:00 – 21:30 Networking Event (Exhibition Hall closed)

**Wednesday, 16 September**
8:00 – 16:00 Exhibit Hall Hours
Half Hour AM Coffee Break
1.5 Hour Lunch
Half Hour PM Coffee Break
16:00 – 18:00 Exhibit Hall Tear Down

**NOTE:** This is only a tentative schedule and subject to change as the program is built. We will keep all exhibitors updated via email.
General Terms and Conditions

This application, properly executed by Applicant (Exhibitor/Supporter) shall, upon written acceptance and notification of booths assigned by IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY management, constitute a valid and binding contract.

Space Assignments

Assignment of space to exhibitors is made on a first come/first served basis. IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY will continue to receive applications and assign Exhibit space, as it remains available, until shortly before the show opening date. In all cases, total booth payments must be received prior to show opening. IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY's assignment of booths is final and shall constitute an acceptance of the Exhibitor's offer to occupy space. After assignment, space location may not be changed, transferred or cancelled by the Exhibitor except upon written request and with the subsequent written approval of IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY management. IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY reserves the right to reassign Exhibitor space or to modify floor plan for overall benefit of the show.

Subletting Space

No exhibitor will assign, sublet, or apportion the whole or any part of the space allotted to him, nor exhibit therein, nor permit any other person or party to exhibit therein, any other goods, apparatus, etc. not manufactured or distributed by the Exhibitor in the regular course of his business except upon prior written consent of IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY management.

Exhibit Space Rental Fee

Exhibit space rental includes materials and services described herein.

Show Price Per 3m X 2m Booth: Basic booth price $3,500 USD ($3,000 USD before 30 June 2020). Booths include: Exhibit Space side rails; identification sign, 1 table, 2 chairs, and a wastebasket. 500 watts of electricity is also provided.

Payment Requirements and Cancellation Charges

Applications require 100% payment before final booth assignment is confirmed in writing. All cancellations must be made in writing and will be based on the following schedule of refunds:

On or before 15 June 2020 90% of sponsorship cost will be refunded. After 15 June 2020 no refunds will be permitted.

On or before 15 June 2020 90% of total booth cost will be refunded. After 15 June 2020 no refunds will be permitted. “No-show” exhibitors will not receive a refund. Space reductions are considered cancellations and are subject to cancellation fees. It is understood that IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY reserves the right, at its option, to reassign a cancelled booth regardless of the cancellation rate assessed.

In the event that the premise in which the IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY show is conducted shall become, in the sole discretion of IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY, unfit for occupancy, or substantially interfered with by reason of any cause or causes not reasonably within the control of IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY, this agreement may be terminated by IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY. For this purpose, the term "cause or causes" shall include, but not by way of limitation, fire, flood, epidemic, earthquake, explosion or accident, blockage, embargo, inclement weather, governmental restraints, restraints or orders of civil defense, or military authorities, act of public enemy, riot or civil disturbance, strike, lockout, boycott or other labor disturbance, inability to secure sufficient labor, technical or other personnel, failure, impairment or lack of adequate transportation facilities, inability to obtain, or condemnation, requisition or commandeering of necessary supplies or equipment, local, state or federal law, ordinance, rule, order, decree or regulation, whether legislative, executive, or judicial, and whether constitutional, or act of God. Should IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY terminate this agreement pursuant to the provision of this paragraph the Exhibitor waives any and all claims for damages and agrees that IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY may, after computing the total amount of IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY cost and expenses in connection with its preparation for and conducting of the IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY Show, (including a reasonable reserve for claims and other contingencies), refund to the exhibitor, as and for complete settlement and discharge of all said Exhibitor’s claims and demands, an amount which bears the same relationship to the fee paid by said Exhibitor as the total refundable amount as computed above bears to the total amount of fees paid by all exhibitors.

This application, properly executed by Applicant (Exhibitor) shall, upon written acceptance and notification of booths assigned by IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY management, constitute a valid and binding contract.

Exhibit Booth Management and Dismantling Schedule

A representative must man exhibit space during all times when Exhibition is officially open. Exhibit space must be maintained in a neat and orderly manner throughout the Exhibition. Exhibitors may begin dismantling only after 15:00, 16 September 2020. Move-out must be completed by 18:00, 16 September 2020. Exhibitors are responsible for removal of all materials used in their display. Any exhibitor leaving materials after 18:00, 16 September 2020 will be charged for the materials’ removal.

Failure to observe this rule, including early dismantling, will result in a $5,000 (U.S. Currency) fine and may jeopardize the exhibitor’s
space assignments or right to exhibit at future conferences sponsored by IEEE.

**Loss or Damage**

Exhibitor agrees with IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY that IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY shall not be liable for any damage or liability of any kind or for any loss, damage or injury to persons or property during the term of this agreement, from any cause whatsoever by reason of use, occupation and enjoyment of exhibit space by Exhibitor or any person thereof with the consent of Exhibitor, and that Exhibitor will defend, indemnify and save harmless, IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY from all liability whatsoever, on account of any such damage, or injury, whether or not caused by negligence or breach of an obligation by Exhibitor or its employees or representatives. Exhibitor will be liable for all damages or liability of any kind or for any loss, damage or injury to persons or any property during the show from any cause whatsoever by reason of use, occupation and enjoyment of exhibit space.

**Security**

The exhibit area may not be locked. The conference does not guarantee exhibitors against loss; neither does it assume liability for exhibitor’s property. Any equipment removed from the exhibit area during the conference must be authorized by the Management.

**DISPLAY REQUIREMENTS AND RESTRICTIONS**

All displays or exhibited materials must be fireproof to conform to National and City fire laws. Displays must be self-supporting; nails or screws are not permitted in the building floors or walls. Displays must be wholly confined within the exhibitor’s area and must not obstruct the clear view of nearby exits or other exhibits. All display fixtures must conform to local fire department regulations. Any displays not conforming to the exhibit specifications outlined here must be approved by conference management and local fire marshal prior to the conference.

**Demonstrations**

No demonstrations or solicitations shall be permitted outside of the Exhibitor’s assigned space, and no signs or placards may be displayed on persons or otherwise outside exhibit spaces except upon prior written consent of IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY management.

**Compliance**

The Exhibitor assumes all responsibility for compliance with all pertinent ordinances, regulations and codes of duly authorized local, State and federal governing bodies concerning fire, safety and health, together with the rules and regulations of the operators and/or owners of the property wherein the Show is held.

**Unions**

It is further agreed that the Exhibitor will abide by and comply with rules and regulations concerning local unions having agreements with the IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY Show Facility or with authorized contractors employed by IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY.

**Management**

The Exhibitor further agrees that the conditions, rules and regulations of the IEEE SA ETHERNET & IP @ AUTOMOTIVE TECHNOLOGY DAY management are made a part of this contract and that said Exhibitor agrees to be bound by each and all of these rules and regulations, and that the management shall have the full power to interpret, amend and enforce all rules and regulations in the best interest of the Show.

**Data Protection**

The Exhibitor shall comply with all applicable requirements of the General Data Protection Regulation in its collection, use, processing and storage of personal data from attendees to the Event or otherwise. The parties acknowledge that, in respect of such personal data, for the purposes of the General Data Protection Legislation, the Exhibitor is the Data Controller. Without prejudice to the generality of this clause, the Exhibitor shall ensure that it has all necessary appropriate consents and notices in place.